

# **Course Syllabus: Interviewing & Behavior Analysis (6 Hours)**

**Instructed By:** Joshua Flint

### **Course Introduction** (20min Content)

- Welcome to the Course
- Administrative Content
- About the Instructor
- Outline & Objectives

### Introduction to Section One: Verbal Analysis (5min Written Content)

• Introduction to Verbal Analysis

### SCAN Technique (82min Video Content + Written Content & Test)

- About SCAN
- Possession
- Comparison
- Article & Verb Use
- Perspective & Tense
- Putting it All Together
- Knowledge Check [Test]

### **CBCA Technique** (13min Video Content + Written Content & Test)

- About CBCA
- Deceptive Strategy
- Knowledge Check [Test]

### Linguistic Stress Markers (13min Video Content + Written Content & Test)

- Linguistic Stress Markers
- Knowledge Check [Test]

### Non-Linguistic Stress Markers (22min Video Content + Written Content & Test)

- Non-Linguistic Stress Markers
- Knowledge Check [Test]

### Introduction to Section Two: Non-Verbal Analysis (5min Written Content)

• Introduction to Non-Verbal Analysis

### **Emotion & Facial Expressions** (32min Video Content + Written Content & Test)

- Emotions & Facial Expressions
- Microexpressions
- Wrapping Up Emotion & Facial Expression
- Knowledge Check [Test]

### The Body (23min Video Content + Written Content & Test)

- The Head
- The Torso
- The Hands
- Legs & Feet
- Knowledge Check [Test]

### The Lead Generation Tool (11min Video Content + Written Content & Test)

- Lead Generation Tool
- Knowledge Check [Test]

### A Final Word (2min Video Content)

• Final Word [Video Only]

### Final Assessment & Knowledge Check (40min Written Content & Test)

• Final Assessment & Knowledge Check [Test]

### **Bonus Content (52min Video Content)**

- Considerations when Using Interpreters [Video Only]
- Considerations when Dealing with Mental Health Disorders [Video Only]

## FOR TRAINING & CONSULTATION, CONTACT: INFO@HIVEINT.CO